

# FESTI – Festi hf.

## Q2 2026 Result Preview

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Price data as of market close 17/07/2026  
Report completed 19/07/2026 at 21:00 GMT  
First disseminated 20/07/2026 at 08:30 GMT



|              |                |        |              |                   |            |            |
|--------------|----------------|--------|--------------|-------------------|------------|------------|
| Preview date | Reporting date | Rating | Target price | Target price date | Last close | Difference |
| 20/07/2026   | 28/07/2026     | BUY    | ISK 516      | 18/02/2026        | ISK 313    | +65%       |

### AKKUR View — Into Q2 2026

- › Q2 grocery revenue growth assumed minimal with its largest store closed for most of the quarter for renovations.
- › Fuel revenue and margins remain a source of earnings swings given volatile oil prices.
- › AKKUR models Q2 EBITDA -2,6% YoY on the Krónan flagship closure while FY is +4,3%.
- › Higher D&A drive the EBIT estimate to -5,9% YoY.

### AKKUR Estimates – Q2 2026E

| Key Figures<br>ISKm | Actual<br>Q2 25 | AKKUR<br>Q2 26E | YoY<br>% | Actual<br>FY 2025 | AKKUR<br>FY 2026E | YoY<br>% |
|---------------------|-----------------|-----------------|----------|-------------------|-------------------|----------|
| Sales               | 43.579          | 44.729          | +2,6%    | 173.414           | 176.568           | +1,8%    |
| Gross Profit        | 11.008          | 11.301          | +2,7%    | 43.692            | 45.748            | +4,7%    |
| Gross Margin %      | 25,3%           | 25,3%           | +1 bps   | 25,2%             | 25,9%             | +71 bps  |
| EBITDA              | 3.938           | 3.836           | -2,6%    | 16.001            | 16.683            | +4,3%    |
| EBITDA Margin %     | 9,0%            | 8,6%            | -46 bps  | 9,2%              | 9,4%              | +22 bps  |
| EBIT                | 2.470           | 2.324           | -5,9%    | 10.111            | 10.704            | +5,9%    |
| EBIT Margin %       | 5,7%            | 5,2%            | -47 bps  | 5,8%              | 6,1%              | +23 bps  |
| Net Income          | 1.419           | 1.271           | -10,5%   | 6.219             | 6.150             | -1,1%    |
| Net Margin %        | 3,3%            | 2,8%            | -42 bps  | 3,6%              | 3,5%              | -10 bps  |

AKKUR is the only publicly distributed estimate. Private forecasts may exist.

### Five Things to Watch

- |    |                               |                                                                                                    |
|----|-------------------------------|----------------------------------------------------------------------------------------------------|
| 1. | Revenue growth                | Retail card turnover growth slowing down plus flagship Krónan store closed for most of the quarter |
| 2. | Gross margin trajectory       | Segment mix effect                                                                                 |
| 3. | Fuel and electricity segment  | Fuel market volatility and tax changes                                                             |
| 4. | Prescription and OTC Medicine | Lyfja regulated margin trajectory                                                                  |
| 5. | FY guidance commentary        | Any changes to FY EBITDA guidance                                                                  |

### EBITDA Margin Trend

